

A DIFFERENT KIND OF ROBOTICS COMPANY

CHALLENGES FACING MANUFACTURERS TODAY

Labor shortage

Rising labor cost

Manufacturing agility

Short life cycles

Fast ramp to volume

Manufacture near customers

Existing automation solutions are expensive and inflexible

Our customers are building factories of the future, today



Our smart, collaborative robots

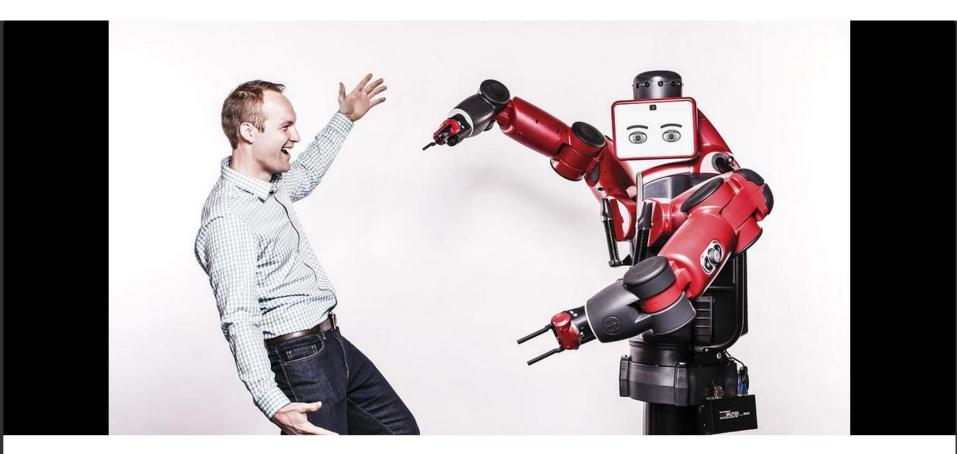
adapt to real-world variability,

are agile enough to change applications quickly,

and perform tasks like humans do

We've created this new category of robots
for the 95% of tasks that couldn't be
economically or practically automated before







Rethink Robotics @RethinkRobotics · May 6

The Job Of The Future Is Training Robots To Work With Humans ow.ly/MBFbN by @thealexknapp via @Forbes



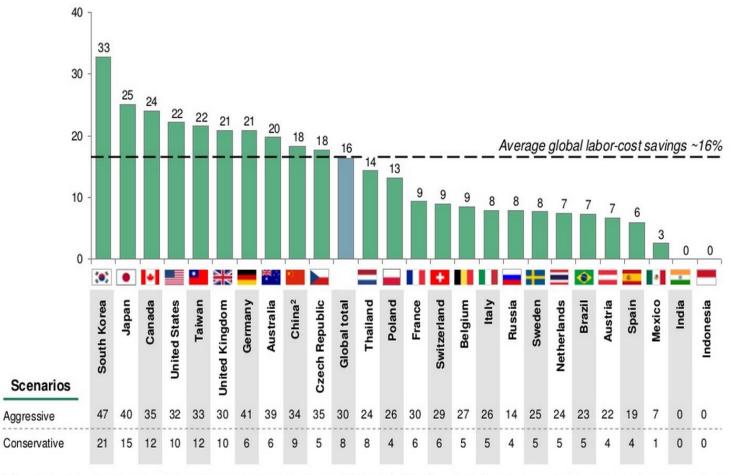


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By 2025, ~25% of all 'automatable tasks' will be automated through robotics, driving ~16% in global labor-cost savings

Labor-cost savings from adoption of advanced industrial robots (%, 2025)



BCG estimates that by 2025, the portion of automatable tasks done by robots will surpass 23% for all mfg industries worldwide. Select heavy-adopting industry-country pairs are expected to near steady-state maximum automation levels of ~60% in 2030 or later. China figures based on YRD region. Sources: STAN Bilateral Trade Database, US Bureau of Labor Statistics, BCG analysis

THE BOSTON CONSULTING GROUP

A NEW CATEGORY OF ROBOT



Smart. Simple. Fast. Affordable.

Software + Sensing = Intelligence

Simple, ubiquitous, manual tasks

Fast deployment and change-over

Payback in a year

Safe around people



Small & Medium Enterprise



500+

robots in the field



Research & Education



















RETHINK ROBOTICS: COMPANY OVERVIEW



- Founded in 2008 by robotics pioneer Rodney Brooks (iRobot, MIT)
- Backed by Tier 1 investors Bezos, CRV, Highland, Sigma, DFJ, TwoSigma
- Hundreds of Baxter robots in the market in manufacturing and R&D settings
- 70 people, two thirds are engineers and more than half have PhDs or Master's degrees
- 27 patent applications filed on core technologies including 3 fundamental 'master' patents











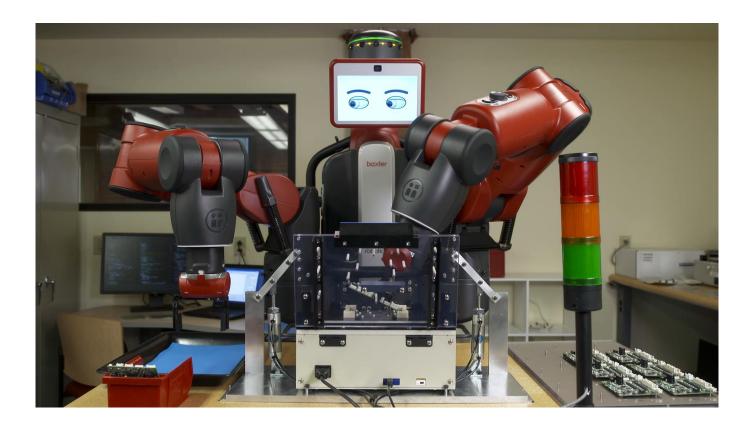


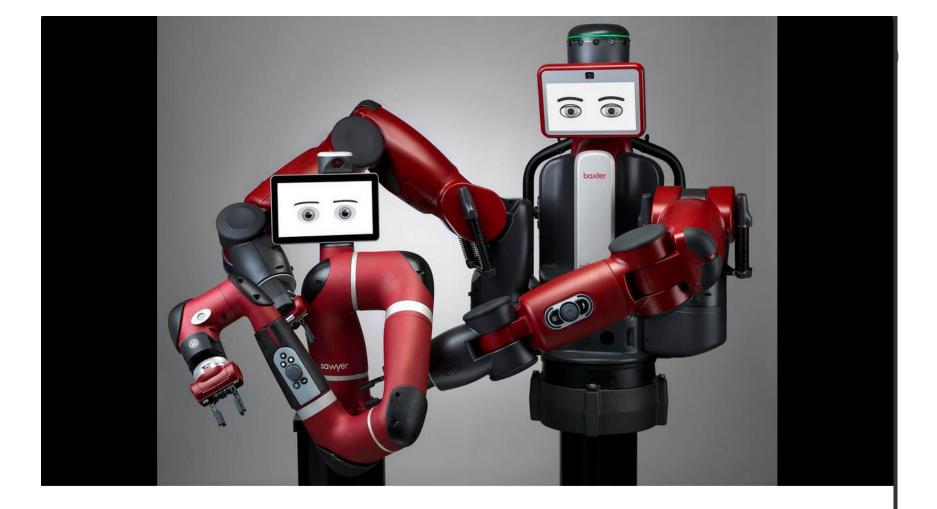




REAL-WORLD EXAMPLE: CIRCUIT BOARD TESTING









Rethink Robotics @RethinkRobotics · Mar 19

We're all very proud to introduce our newest, smart, collaborative robot: Sawyer. ow.ly/KwV7R





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BAXTER RESEARCH ROBOT (2013)





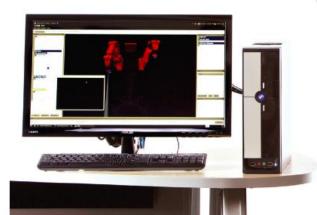
research robot

7 degrees-of-freedom per arm for maximum flexibility and range

ROS framework for seamless integration across platforms

Software Development

Kit for installation on your development workstation



End-effector specification package for designing and mounting custom grippers

Torque, position, velocity sensing and control at each joint

360° sonar and front camera for custom

sensing applications

Fully integrated cameras on head and each wrist for streamlined imagebased application development

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WHO ARE OUR CUSTOMERS?

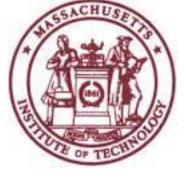
























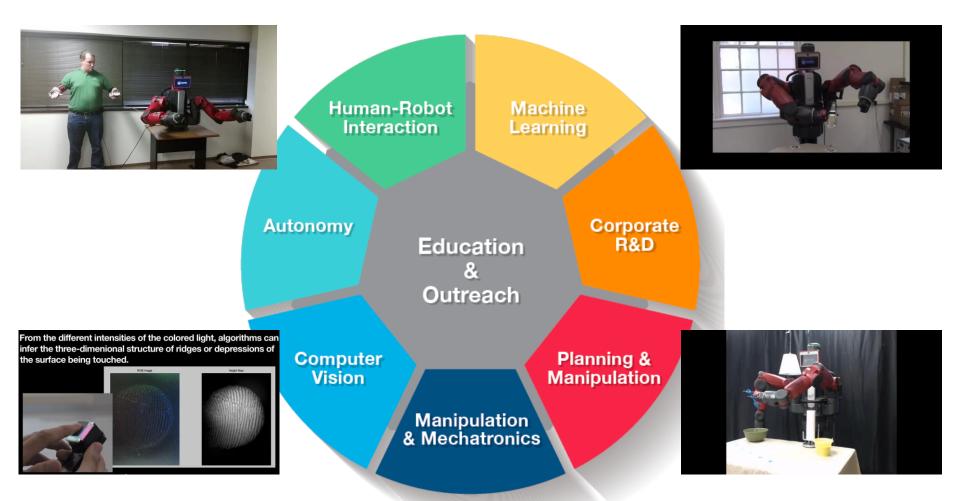






DEVELOPER COMMUNITY DELIVERS EXPANDING POTENTIAL





HOW ARE OUR CUSTOMERS USING BAXTER?



